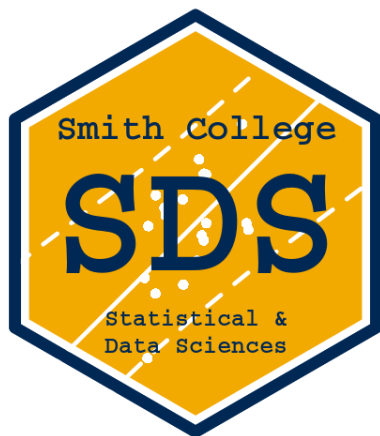


The Myth of the Importance of Knowing All Your Goals Now!

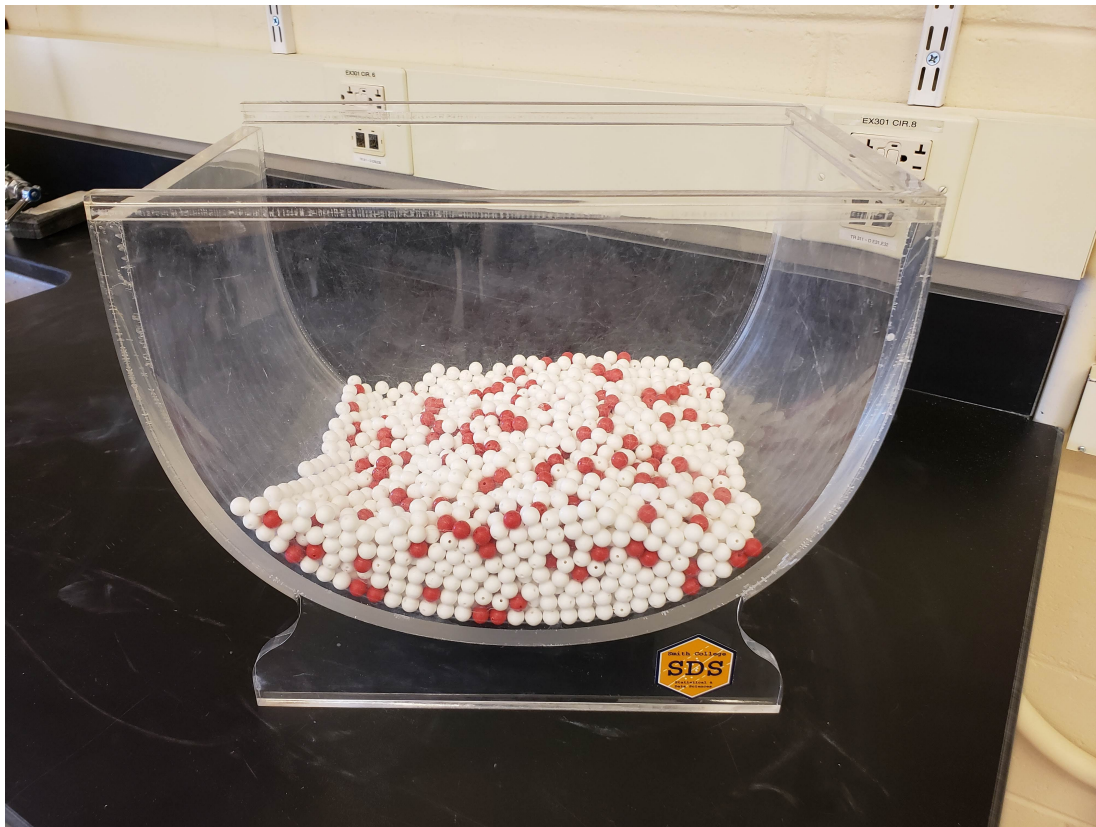


Albert Y. Kim
[@rudeboybert](https://twitter.com/rudeboybert)
SURF Sunday Dinner Talk
Sunday, June 30, 2019

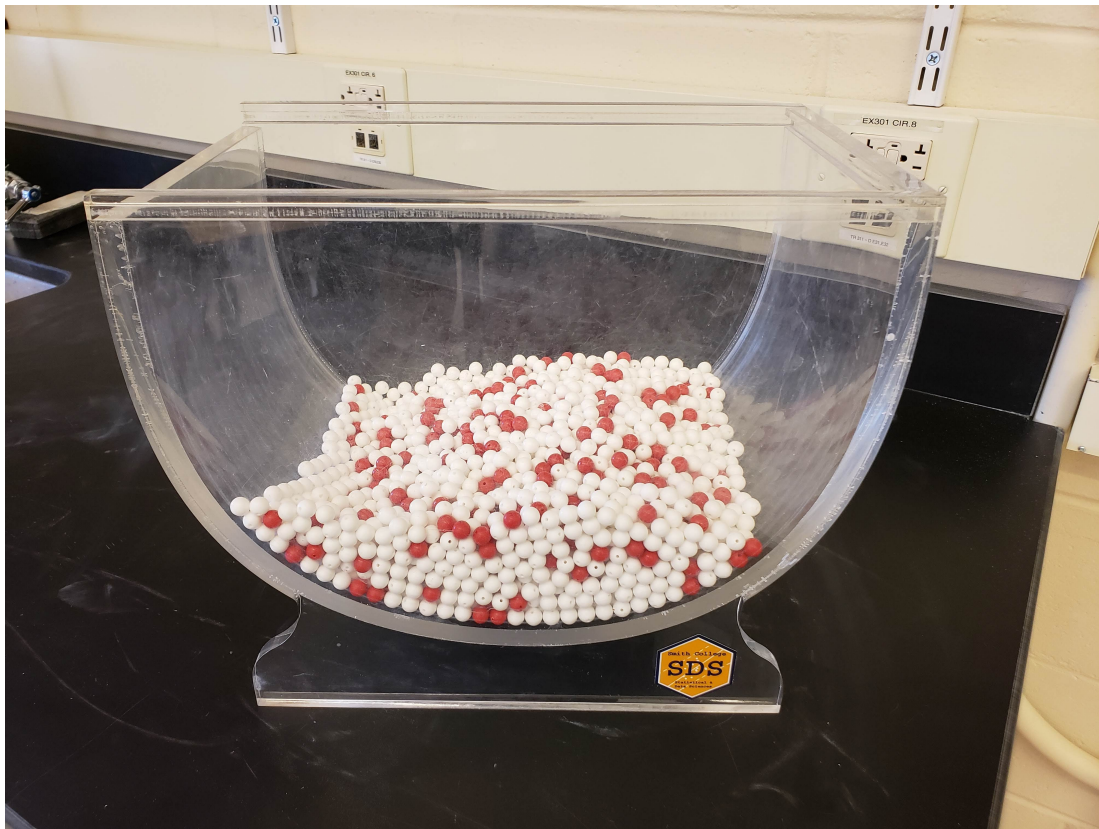


Statistics Lesson

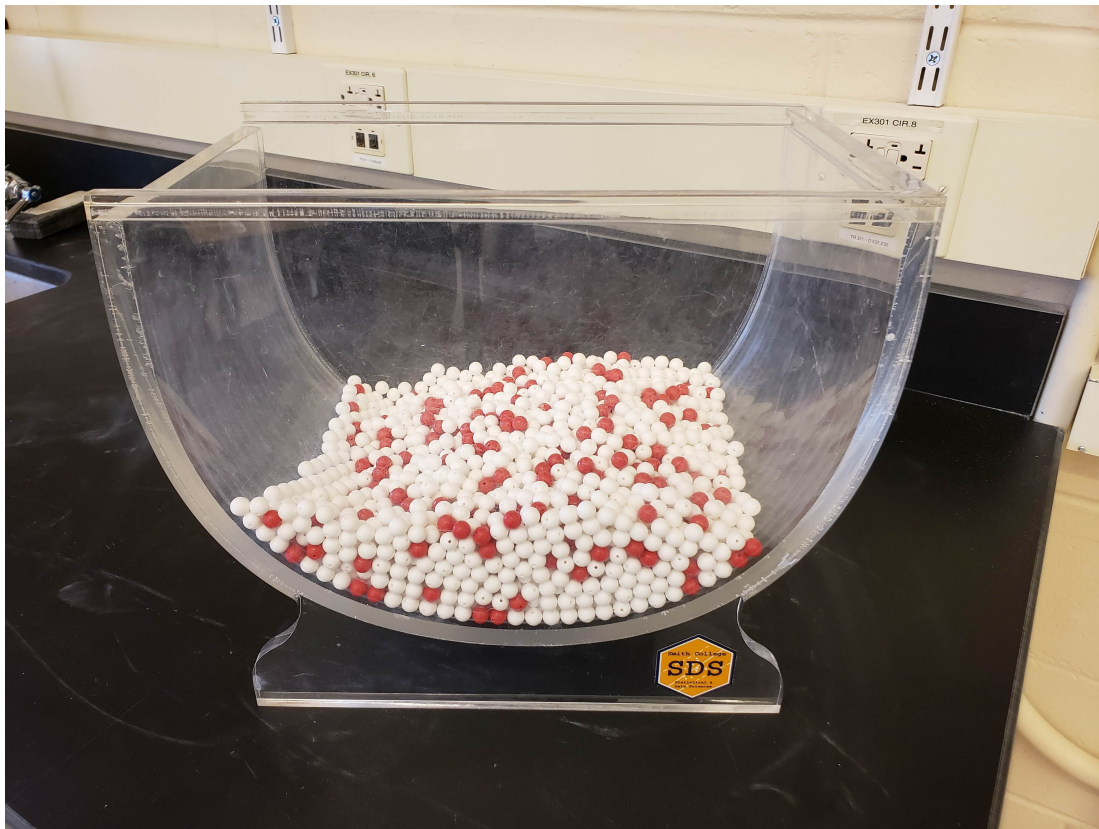
Statistics Lesson



Statistics Lesson

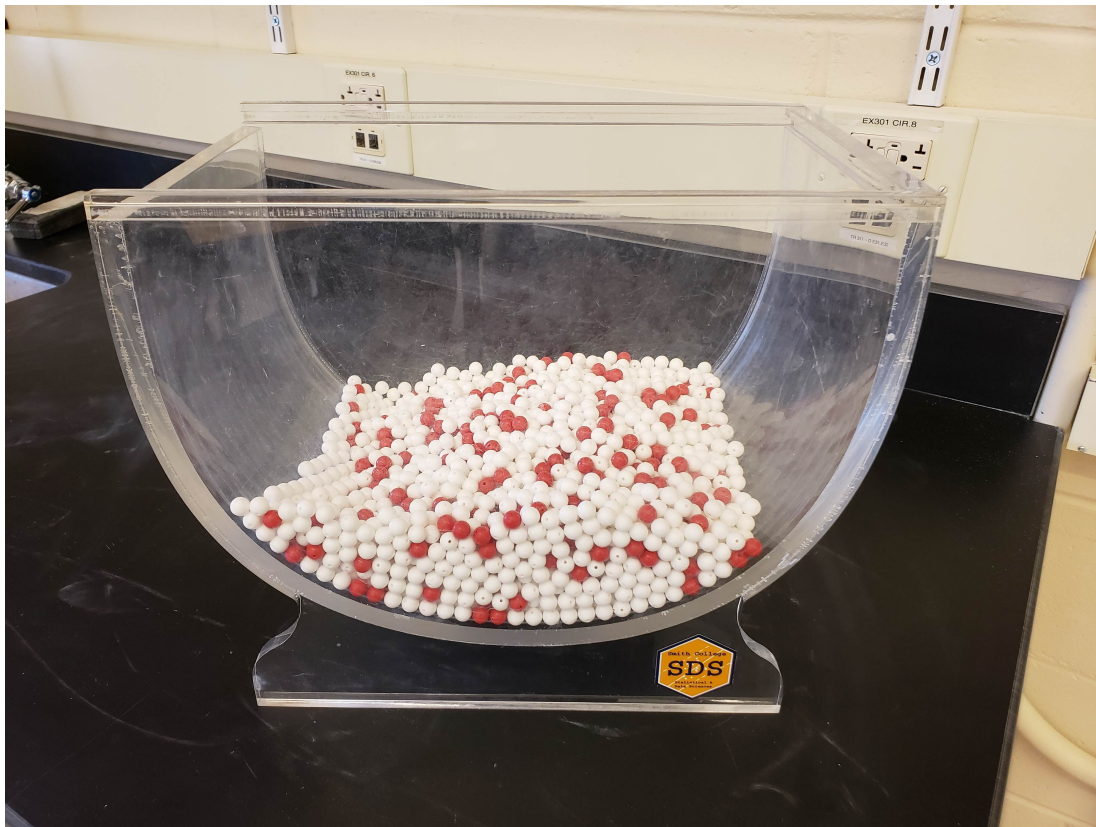


Statistics Lesson



- Is the sample representative?
- How well does sample generalize?

Statistics Lesson



- Is the sample representative?
- How well does sample generalize?

Same for this talk (or any career talk):

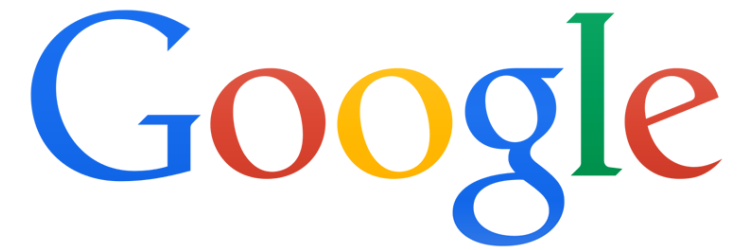
- Am I a representative sample of everyone who followed these tips?
- How well do my tips generalize?

About me & my background

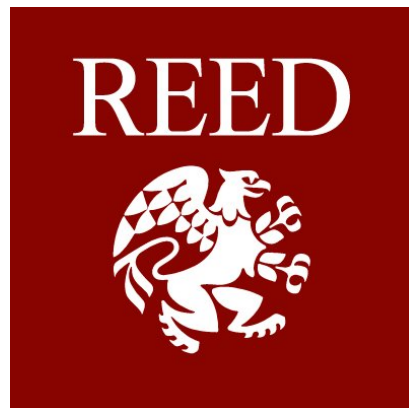
About me & my background



About me & my background



About me & my background



About me & my background



Today's Question

Today's Question



What do I want to do with my life?

Today's Question



What do I want to do with my life?

“Follow your passion!”



Today's Question



What do I want to do with my life?

“Follow your passion!”



Per late Apple CEO & iPhone creator Steve Jobs in
2005 Stanford University commencement speech

Today's Question



What do I want to do with my life?

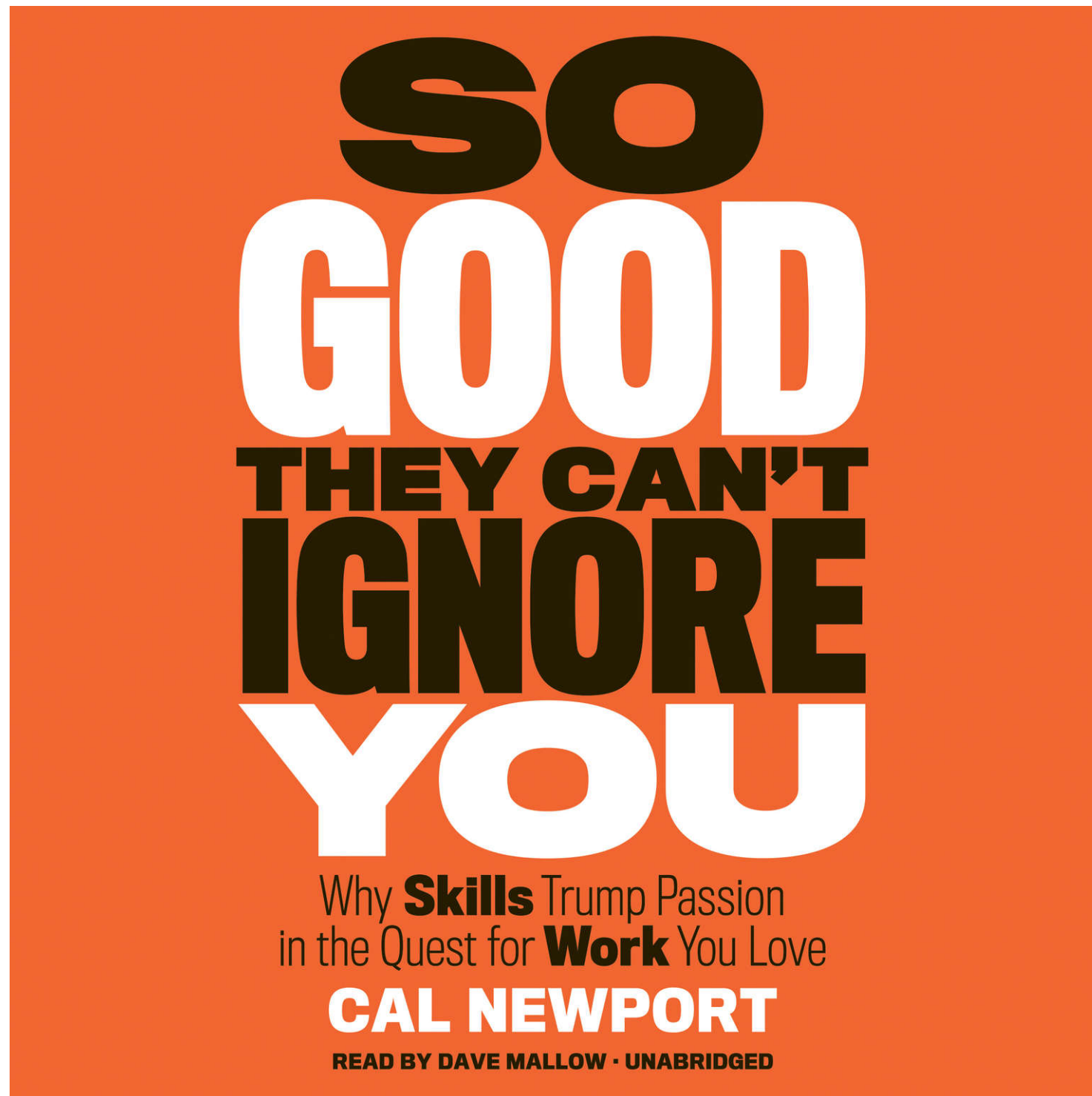
“Follow your passion!”



Per late Apple CEO & iPhone creator Steve Jobs in
2005 Stanford University commencement speech

But what Steve Jobs said was not actually what he did...

Book I read at the time



**Three good tips on
alternative approaches
I got
(FWIW to you)**

Your life as a dark warehouse



Master Switch Approach



A lot people search
for a master switch

Master Switch Approach



A lot people search
for a master switch

that they think when
they flip ...

Master Switch Approach

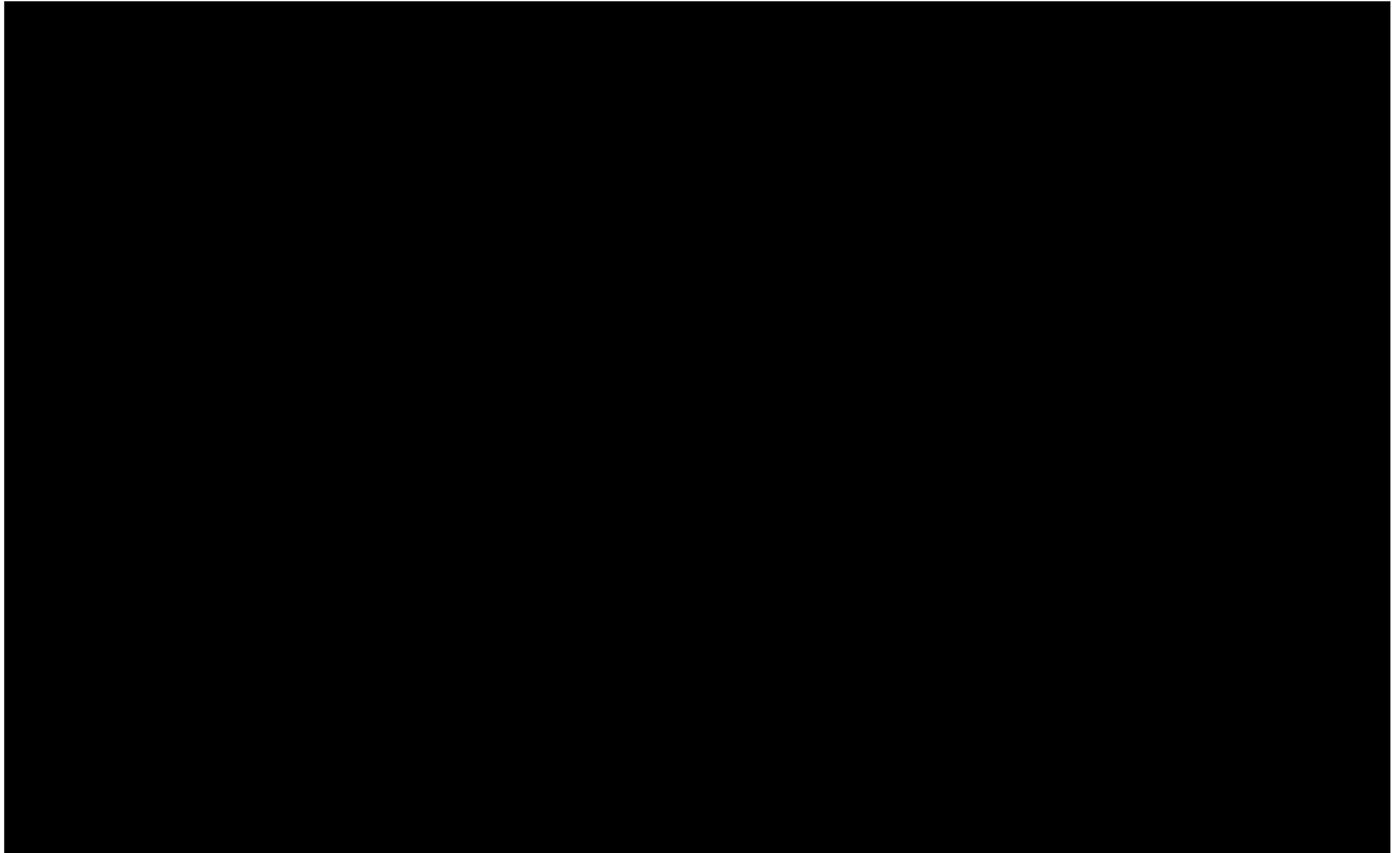


A lot people search
for a master switch

that they think when
they flip ...

... the whole warehouse
illuminates all at once

Little Switch Approach



Little Switch Approach



Little Switch Approach



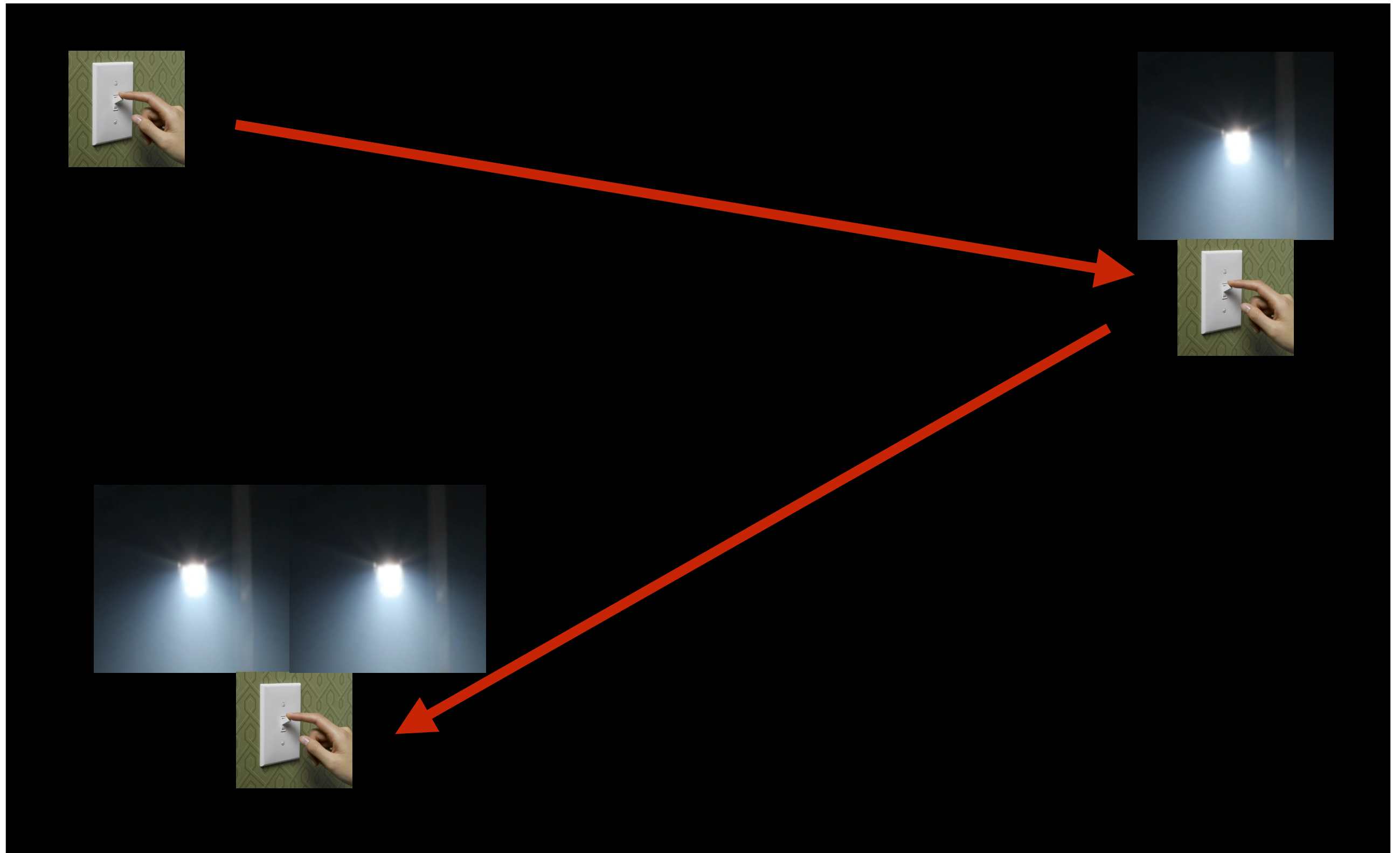
Little Switch Approach



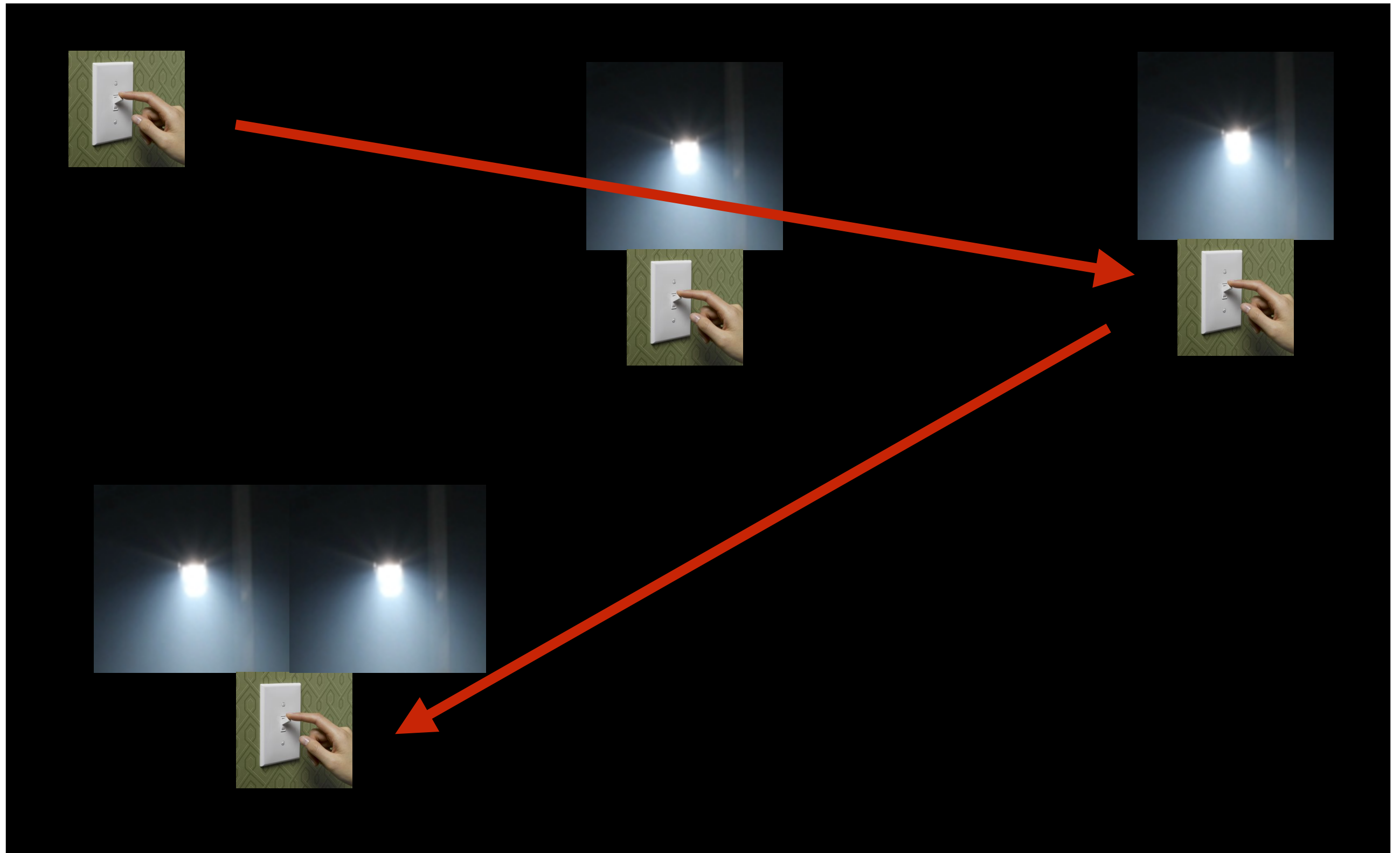
Little Switch Approach



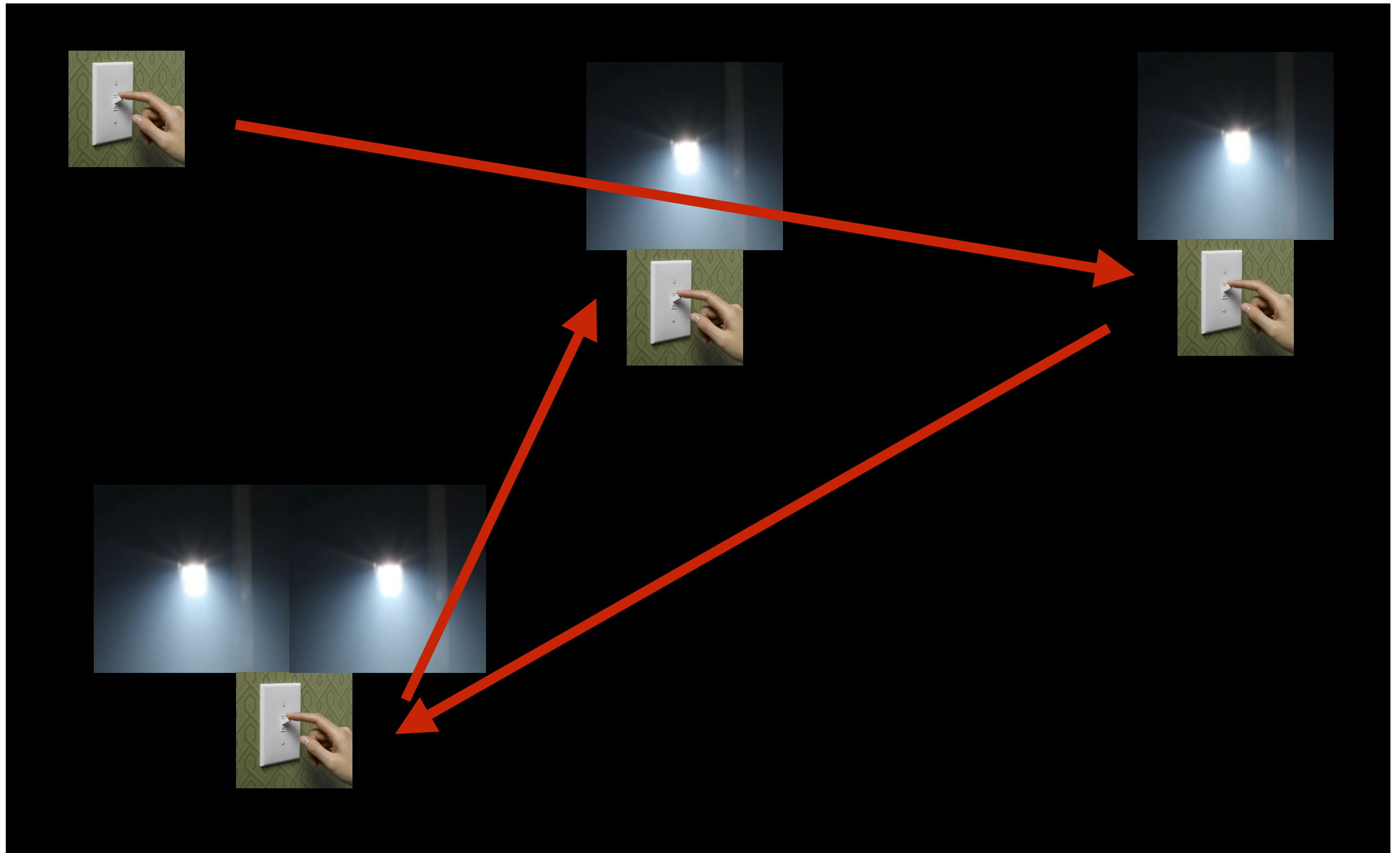
Little Switch Approach



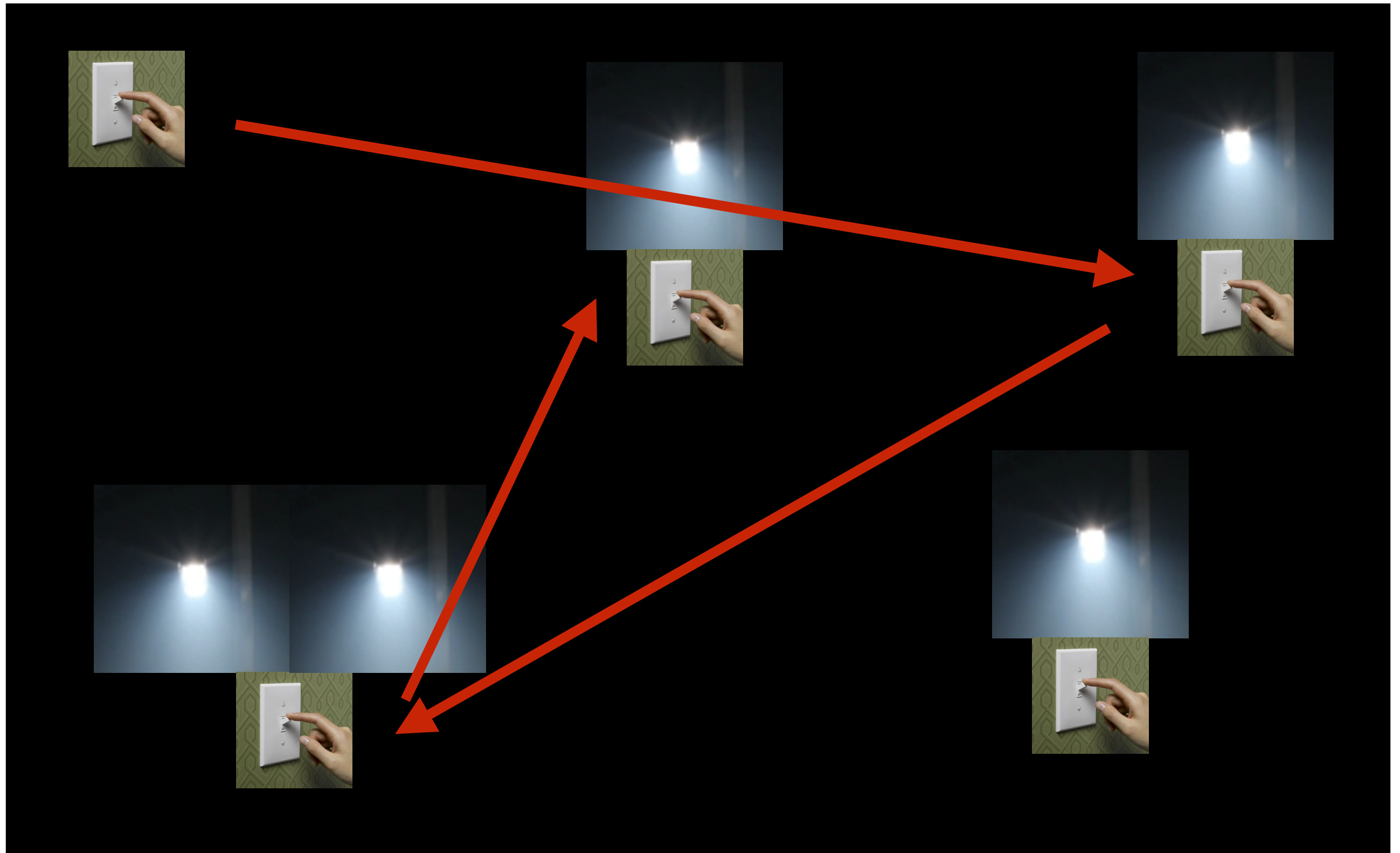
Little Switch Approach



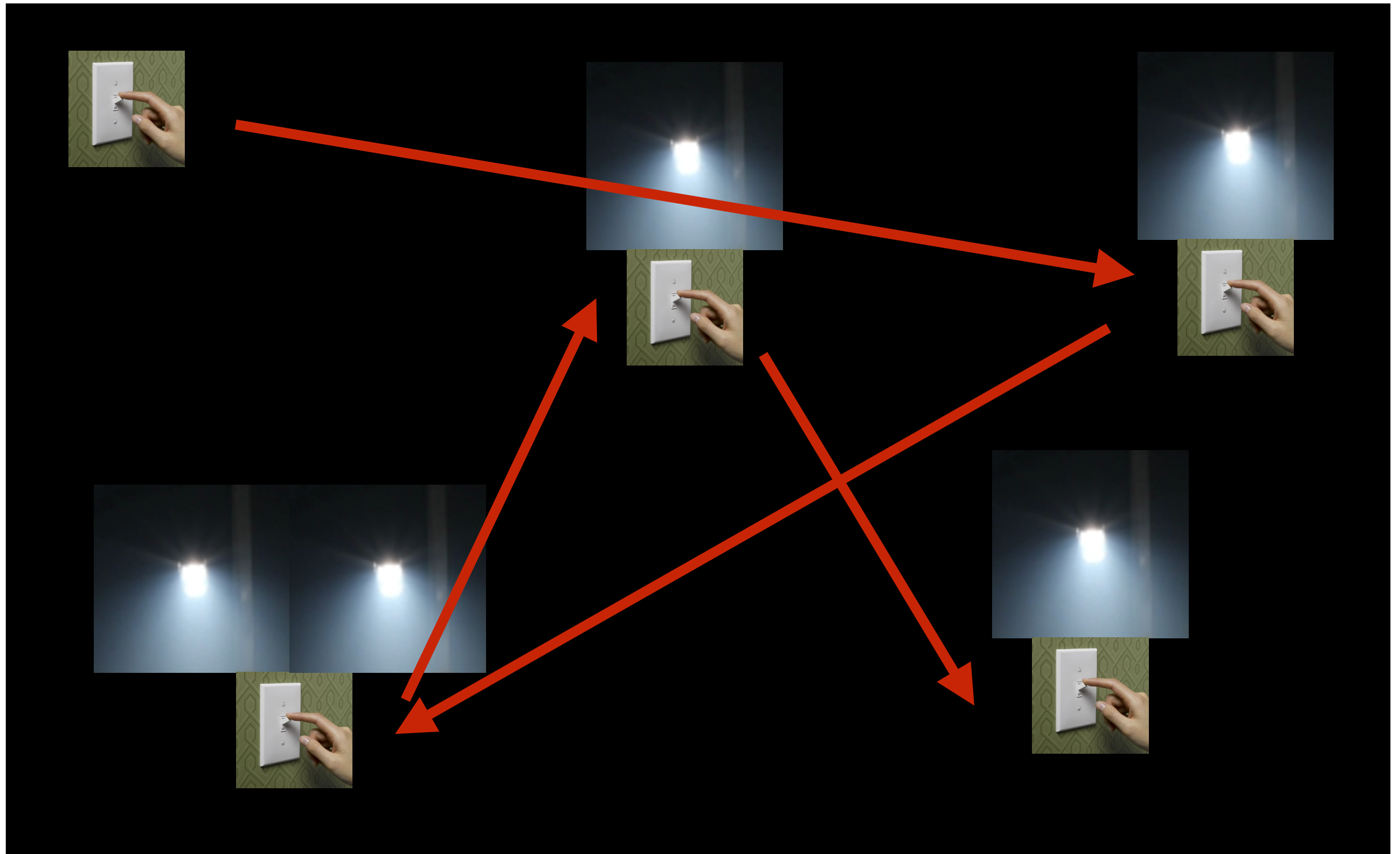
Little Switch Approach



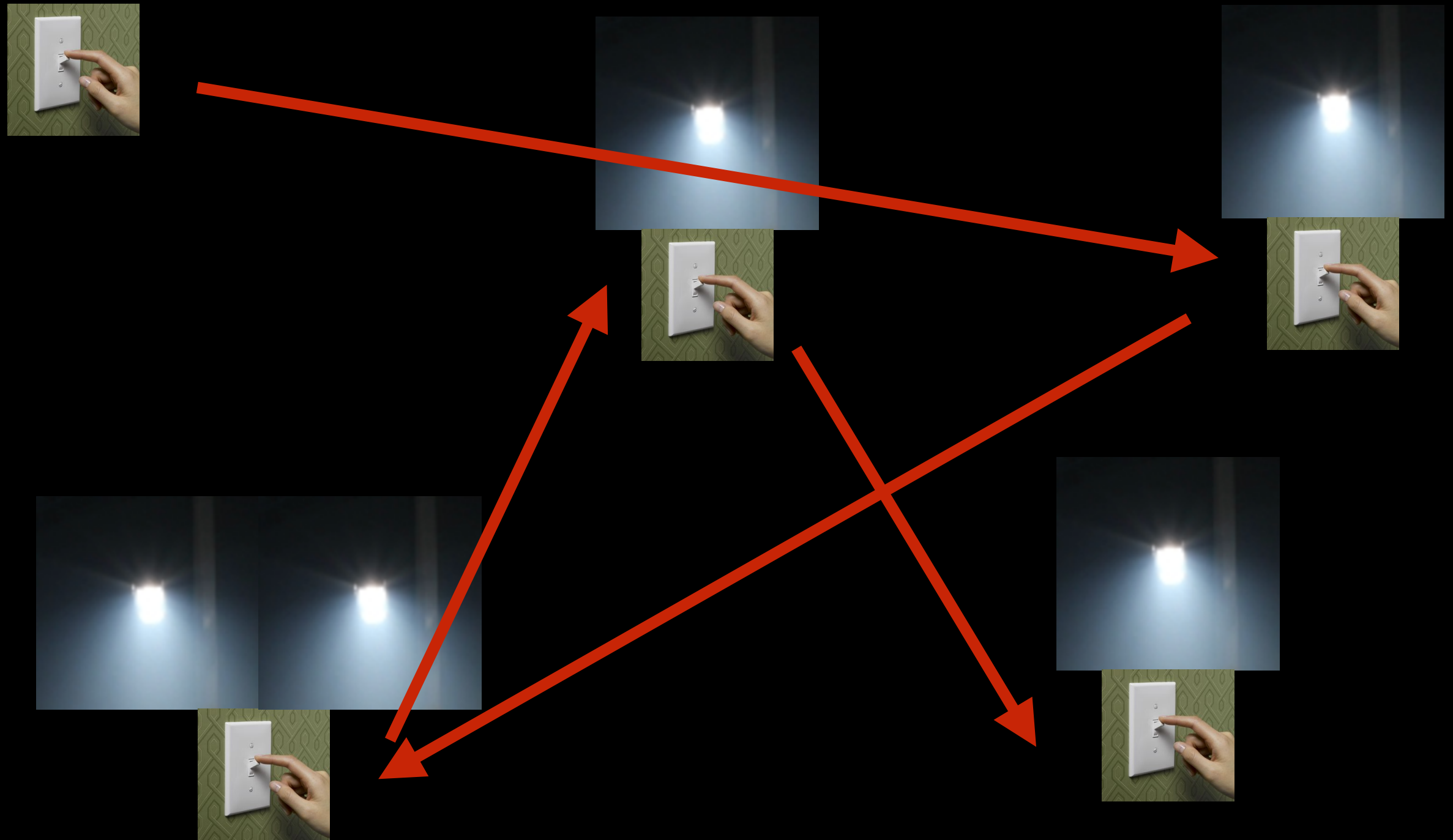
Little Switch Approach



Little Switch Approach



Little Switch Approach



Before you know it...

Little Switch Approach



Little Switch Approach

Little Switch Approach

For example, things I learned about myself:

Little Switch Approach

For example, things I learned about myself:

- I hate having only 3 weeks vacation.

Little Switch Approach

For example, things I learned about myself:

- I hate having only 3 weeks vacation.
- Giving presentations is something I'm sort of good at

Little Switch Approach

For example, things I learned about myself:

- I hate having only 3 weeks vacation.
- Giving presentations is something I'm sort of good at
- I like designing interfaces

Little Switch Approach

For example, things I learned about myself:

- I hate having only 3 weeks vacation.
- Giving presentations is something I'm sort of good at
- I like designing interfaces
- I like “performing”

Little Switch Approach

For example, things I learned about myself:

- I hate having only 3 weeks vacation.
- Giving presentations is something I'm sort of good at
- I like designing interfaces
- I like “performing”
- I love to code

**Tip 1: “Think of your life
as a dark warehouse”**

Another book I read at the time



LEAN IN

WOMEN, WORK, AND
THE WILL TO LEAD

SHERYL SANDBERG

#1 NATIONAL BEST SELLER

Career Ladder vs Career Jungle Gym



Career Ladder vs Career Jungle Gym



Think of advancement as a jungle gym, not a ladder
If you must change projects, teams, jobs, even fields!

**Tip 2: “Don’t be afraid
of lateral moves”**

Conversation I had with Diane Tang

Conversation I had with Diane Tang

- Google's ad sales were \$32.6 billion in Q4 2018

Conversation I had with Diane Tang

- Google's ad sales were \$32.6 billion in Q4 2018
- Equal \$350 million a day!

Conversation I had with Diane Tang

- Google's ad sales were \$32.6 billion in Q4 2018
- Equal \$350 million a day!
- They make Smith's \$1.915 billion endowment in 5.36 days!!!

Conversation I had with Diane Tang

- Google's ad sales were \$32.6 billion in Q4 2018
- Equal \$350 million a day!
- They make Smith's \$1.915 billion endowment in 5.36 days!!!
- The engineer who designed the dashboard to monitor this activity: Diane Tang

Conversation I had with Diane Tang

- Google's ad sales were \$32.6 billion in Q4 2018
- Equal \$350 million a day!
- They make Smith's \$1.915 billion endowment in 5.36 days!!!
- The engineer who designed the dashboard to monitor this activity: Diane Tang



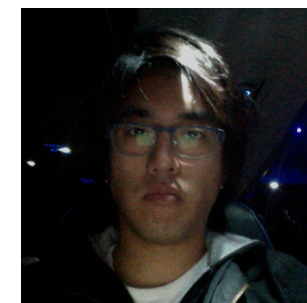


While typing furiously “Albert! What can I do for you?”



While typing furiously “Albert! What can I do for you?”

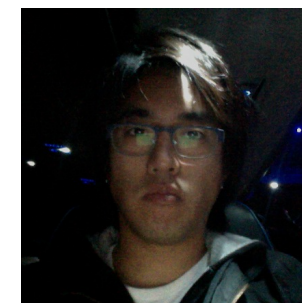
“Hey Diane! I’m having a hard time getting motivated with work. I was wondering if you could give me a top down perspective about what the work is and why it’s important?”





While typing furiously “Albert! What can I do for you?”

“Hey Diane! I’m having a hard time getting motivated with work. I was wondering if you could give me a top down perspective about what the work is and why it’s important?”

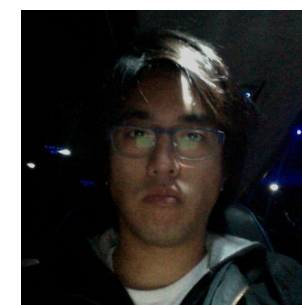


Stops typing & stares at me. “Albert. Do you know what the difference between intrinsic & extrinsic motivation is?”



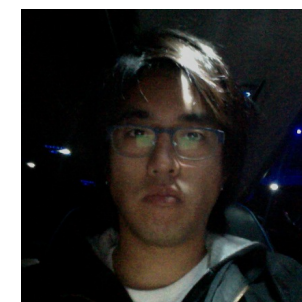
While typing furiously “Albert! What can I do for you?”

“Hey Diane! I’m having a hard time getting motivated with work. I was wondering if you could give me a top down perspective about what the work is and why it’s important?”



Stops typing & stares at me. “Albert. Do you know what the difference between intrinsic & extrinsic motivation is?”

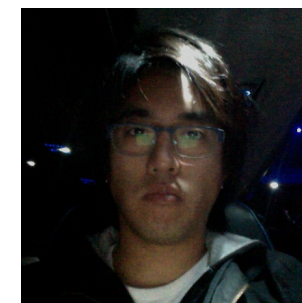
Um... No?!?





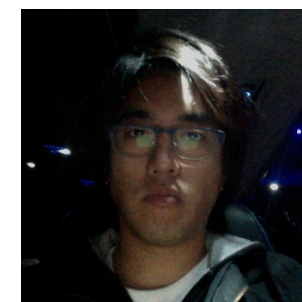
While typing furiously “Albert! What can I do for you?”

“Hey Diane! I’m having a hard time getting motivated with work. I was wondering if you could give me a top down perspective about what the work is and why it’s important?”



Stops typing & stares at me. “Albert. Do you know what the difference between intrinsic & extrinsic motivation is?”

Um... No?!?

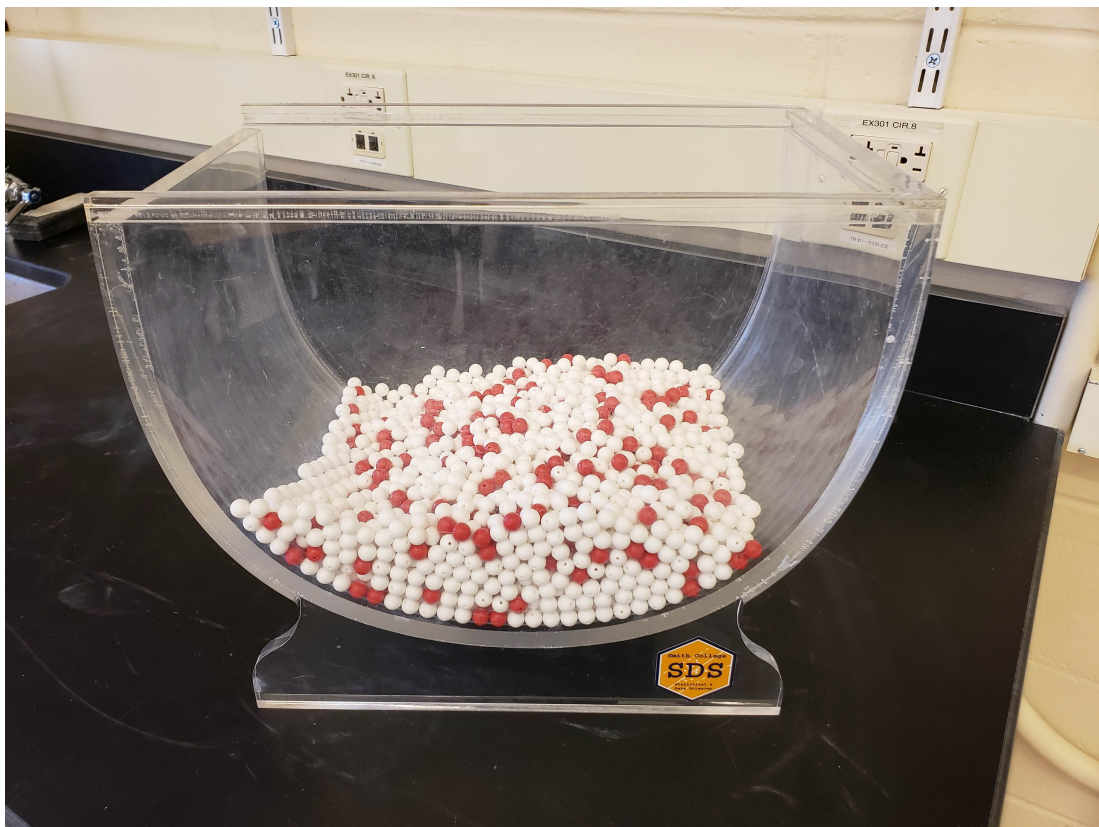


Resumes typing. “You should go look it up. Ok, bye!”

**Tip 3: “Do you know
what the difference
between intrinsic &
extrinsic motivation?”**

Thanks!

Thanks!



Thanks!

